



DELAWARE AREA
CHAMBER OF COMMERCE

THE BENEFITS OF MEMBERSHIP

DELAWARE AREA CHAMBER OF COMMERCE
23 N. UNION ST.
DELAWARE, OHIO 43015
TELEPHONE 740-369-6221
FAX 740-369-4817
E-MAIL CHAMBER@DELAWAREOHIOCHAMBER.COM
WEBSITE WWW.DELAWAREOHIOCHAMBER.COM

MEMBERSHIP INVESTMENT CALCULATION

Dear Business Owner,

A chamber of commerce is a private business organization and serves as a vehicle through which the business and professional community are organized to work together to define and solve community and economic development issues as well as network and support each other. The chamber facilitates pooling these resources to provide business and professional development otherwise unavailable to a business on its own. The chamber of commerce also initiates collaborations among municipalities, businesses and the community-at-large.

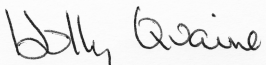
Because economic success depends upon the health and prosperity of the community, the chamber is actively engaged in quality of life and advocacy issues. The chamber is the local business community working as the central agency for civic issues and business promotion and as such is charged with performing tasks and rendering service that benefit all citizens.

The chamber is loyal to all its members. They represent large and small businesses; retail, service, home-based, manufacturing, public service, education and organizations. Chamber members are referred hundreds of times each year. As the community's search engine, tourists, residents and other businesses look first to the chamber of commerce for everything from local maps to commercial development.

No one group or individual member could do all that chambers of commerce do.

I hope you're interested in exploring the benefits of chamber membership and I invite you to be part of this vital organization. You'll be proud of how the chamber's mission and community involvement enhances opportunities for your business to grow.

Sincerely,



Holly Quaine', President

Our Vision

The Delaware Area Chamber of Commerce shall be the region's business leader and community voice.

Our Mission

The Chamber serves as the visionary leader for programs and services benefiting our members by promoting and advocating a favorable business climate, quality of life and orderly growth and development of the Delaware area community.

General Business – Includes manufacturing, commercial, construction, restaurant, retail, service, agricultural or any organization

\$210.00 + \$4.00/per FTE employee*

Individuals/Retirees: \$100.00* (Does not promote any products or services; receives newsletter and attends chamber functions at member rates.)

*Rates are effective November, 2008. Please call the chamber to verify current rates. Memberships renew annually in the month of joining. Invoicing options may be available.

The Chamber accepts VISA and MasterCard.
Use it for any invoice.



FREE WITH YOUR NEW MEMBERSHIP

- New member listing in the chamber newsletter.
- One set of member mailing labels at your request to be redeemed within your first year of membership. *A \$10 value*
- One full-page ad in the chamber newsletter within the first year of membership. *A \$125 value*
- Coupon for one free Third Thursday luncheon. *A \$15 value*
- \$200 in advertising in the Delaware Gazette.*
- \$200 in advertising in ThisWeek Community Newspapers*

*Restrictions may apply. New member will be supplied with contact information upon receipt of membership dues.

PUBLICATIONS

THE ADVOCATE

This publication of the Government Affairs Committee is sent periodically to the membership to provide updates on the committee's priorities and positions.

MEMBERSHIP DIRECTORY

The Community Profile and Chamber Membership directory is published annually. This high quality, glossy magazine uses text and photos to highlight the quality of life in Delaware County. The publication is distributed from the chamber, realtors, hotels and inns, and other partners to new residents and businesses.

NEWSLETTER

Chamber Notes is published monthly and distributed electronically to over 900 chamber members. As the organization's primary source of communication, the newsletter updates educational and networking opportunities and other upcoming events; highlights member news, and offers one of the most popular forms of advertising. The newsletter is available on the chamber's Website by the third of each month and archived issues are always available.

OHIO LEGISLATIVE & GOVERNMENT DIRECTORY

This valuable directory lists the Ohio Senate and Ohio House Districts, Representatives, Senators, state officials, cabinet members & agencies, Senate committees, House standing committees & subcommittees as well as legislative leadership in both the House and Senate. Copies are available free to member in limited quantities.

INTER-ACTIVE WEB SITE

The chamber subscribes to ChamberMaster, an integrated software designed for chambers of commerce. It's a user-friendly vehicle for communication among the membership and it invites the public to find you and directs business to you.

You can post a "Hot Deal" that drives business to your door. You can also ask to be notified when other members post a deal so you can take advantage of big savings.

In addition, you can advertise your events directing RSVPs right to you, and the Web site allows you to post job openings.

It all begins on the site's home page when you click on "Current Member Log In". From there, you're directed to all the terrific features, all FREE with your chamber membership. You'll get your user name and password with your paid membership.

SERVICES & BENEFITS

ADVOCACY

The Chamber keeps an eye on policy issues at the local, state and federal levels that effect the business climate in Delaware County. The chamber maintains a relationship with legislators, holds candidate forums and speaks out on behalf of the business community.

BUSINESS REFERRALS

The chamber receives hundreds of requests each year for goods or services provided in our community and recommends chamber member businesses. The chamber encourages members to supply the office with their brochures for display.

CLUBS & ORGANIZATIONS LISTING

This useful guide lists over 100 groups and provides complete contact information on each organization.

IMPORT/EXPORT CERTIFICATION

Certificates of origin are provided at no cost for businesses exporting merchandise.

INTERNET LISTING

Members are provided free listing on our Website and a link to their Website. Members may also post their events, "Hot Deals" and job postings on the chamber's Website.

MAPS

City and county maps are available at no cost.

MAILING LIST

The chamber's membership list is available on labels or as an Excel attachment for \$10.00.

MEETING ROOM

Our meeting room can accommodate 20 people and is available to members during business hours at no charge.

NEWSLETTER

The chamber publishes a monthly electronic newsletter that includes news from the organization and its members, upcoming events, business-related articles and much more. The newsletter is posted and archived on the chamber's Website.

TELEPHONE DIRECTORIES

Telephone books are available at no cost in any quantity.

WELCOME CENTER

The chamber greets visitors to our community and provides them with brochures and information about members.

PROGRAMS, EVENTS AND NETWORKING

ANNUAL AWARDS DINNER

This elegant event held in January, combines the chamber's annual meeting with a much-anticipated awards ceremony. Each year, businesses and individuals in several categories are honored for their outstanding achievements in the prior year. The event is unique for its tables which are decorated spectacularly by its members.

BUSINESS AFTER HOURS

Hosted by a different chamber business each month, this is a classic chamber networking event.

BUSINESS BY REFERRAL

The program is modeled in part after national referral groups, is FREE to chamber members and includes only chamber members. Groups are limited to 15 and meet every other week. New groups form as they fill up.

LEADERSHIP DELAWARE

This nine-month program promotes future leaders by providing an understanding of critical issues affecting Delaware County and beyond. Leadership and stewardship capabilities are developed. Graduates of this elite and respected program are recognized as valued members of the community who have taken their leadership skills to the next level. Graduates go on to serve on local boards.

ANNUAL GOLF OUTING

One of the chamber's most popular events, members share a fun-filled day of golf, food and prizes!

EDUCATIONAL OPPORTUNITIES

THIRD THURSDAY WITH THE CHAMBER

Held at noon on the third Thursday of each month, this luncheon features speakers or panels discussing issues relevant to business. Candidate forums, legislative issues and opportunities to address current business educational needs are the focus

SAFETY COUNCIL

Each month a luncheon program is presented to encourage safe practices in the workplace. Topics include OSHA regulations, fire safety, drug-free workplace, and much more. Participation in Safety Council can result in a 4% rebate on premiums.

B.E.D. AND BREAKFAST

Sponsored by the **B**usiness **E**ducation and **D**evelopment Committee, these monthly breakfast meetings host speakers on a myriad of topics relevant to running a small business: succession planning, cash flow management, marketing, legal structure, HR issues— the list goes on.

PROMOTIONAL & ADVERTISING OPPORTUNITIES

MEMBERSHIP DIRECTORY

The Community Profile and Chamber Membership Directory is published annually. This high quality, glossy magazine uses text and photos to highlight the quality of life in Delaware County. The publication is distributed throughout the county through realtors, hotels and inns, as well as to new residents and businesses.

NEWSLETTER ADVERTISING

Advertising options include block ads in various sizes sold annually or monthly. The newsletter is sent electronically to over 900 chamber contacts and remains archived on our website.

SPONSORSHIP OPPORTUNITIES

Members are invited to be recognized as a sponsor for the Annual Awards Dinner, Golf Outing, Third Thursday luncheons, and more. Many levels are available.

SUSTAINING MEMBERSHIP PACKAGES

Sustaining membership packages are available to businesses looking for exclusive benefits over and above their membership investment. Contact Holly Quaine for an appointment to discuss your options.

SMALL BUSINESS COUNSELING

The chamber plays host to the **S**mall **B**usiness **D**evelopment **C**enter (SBDC) a free counseling service that help with business plan development and analysis, financial projections, cash flow analysis, marketing, management and much more. The services are valuable to both the entrepreneur and the established business owner.

DISCOUNT PROGRAMS & PLANS

HEALTH INSURANCE

Members are eligible for affordable health insurance through Anthem Blue Cross and Blue Shield insurance plans in Ohio, offering a large network of physicians and hospitals.

WORKERS' COMPENSATION

Save dollars on your workers' compensation premiums by enrolling in our group rating plan offered through CompManagement, Incorporated.